

Maja Treichel

Dedicated, self-motivated, results-oriented certified project manager and finance professional/ CPA with over 20 years of domestic and international experience. Comprehensive background includes mergers and acquisitions, implementing financial controls, international and SEC reporting, systems implementation, financial/management accounting, debt raising, business improvement and change management.

Multi-cultural with thorough experience in the management of international companies. Multilingual, fluent in German, English, Chinese and Thai.

Demonstrated success combining strong analytical skills, leadership and project management in directing small and large-scale organizations to surpass their goals.

Highly articulate, confident and persuasive team-builder, able to motivate and communicate at all levels and achieve exceptional business performance.



PROFESSIONAL EXPERIENCE & ACCOMPLISHMENTS

**Acura Kliniken Baden-Baden GmbH,
Acura Services GmbH and Symbad GmbH**

Executive Management / Geschäftsführung

2018 onwards

German Healthcare Investment Management GmbH (Germany)

Project Manager

2016 - 2017

- Successful acquisition of Acura Kliniken Baden-Baden GmbH out of insolvency procedure for the Sino Great Wall Group/Beijing
- Interims Manager / Geschäftsführung during transition phase from insolvency to ownership transfer

German Business & Investment Limited (Hong Kong)

Bidding Project Manager

2015

- Successful acquisition of KTB Tumorforschungsgesellschaft in Freiburg out of insolvency procedure for the China Equity Group/Beijing

**Siemens Wind Power Onshore Region Asia Pacific, Project Management,
Siemens (Shanghai) Co. Ltd, Shanghai, China**

Commercial Project Manager and World Project Controller for Region Asia 2013 – 2014

World Project Controller for Snowtown II in Project Execution, EPC project with 90 Turbines in South Australia, two month earlier completion than planned

- Commercial Project setup, controlling, monitoring and reporting through all project milestone phases with achieved profit targets
- Developer of a Project Manning Calculation Tool (PMC) to plan, forecast and monitor Project Management and Installation Cost from Bid to Customer handover.
- Administrator and Cost Out Coordinator for the Puma Web Tool of the Wind Power Onshore Project Management Organisation with achieved targets for FY 2014
- Awarded with a five digit RMB value bonus for a cost saving idea related to asset management of projects (Re-Use of Dehumidifiers in Wind Turbines)
- Controlling setup for Wind Power Projects in Thailand, Philippines, China, South Korea during bidding phase and execution monitoring through the milestone phases

Siemens, Wind Power Turbines (Shanghai) Co. Ltd (SWPT) , Lingang, Shanghai, China
SWPT was founded end of 2009 to become a JV factory for the APAC wind turbine market.

Commercial Plant Manager 2010 – 2013

- Timely start of the new factory and output of the first Nacelle in April 2010.
- Build up Logistic Organization including implementing Zero-Harm Concept at Wind Power by being interim Head of Logistics from June 2010 to May 2011
- Achieved Profit and Cash Flow Targets
- Completed HB I and HB II audits with zero findings
- Delivered timely budgets, FC and reporting within 3 % accuracy
- Led successful and timely implementation of controls for RIC, SOX, Compliance
- Successfully drove company 3 I Program with one innovational idea per employee

Siemens, Shanghai Maglev Transrapid Project (SMTP) and Shanghai Hangzhou Transrapid Project (SHTP), Shanghai, China

SMTP was accomplished from 2001-2004 for the Transrapid connection from Airport to Longyang Station over 37 KM, total value over € 1 Bn., warranty until April 2010.

SHTP was a planned project over 200 km with expected contract value over €1 Bn. for power supply system, power supply control system and operation control system.

Commercial Project Manager 2007 – 2010

- Accepted challenging position during warranty period of SMTP to redefine and motivate the organization after massive restructuring following three years without sales success, developed a team training plan for Project Management and MIS development (SAP, HR 4 Success, Nexus, Purchasing Tools, Project Management Skills).
- Captured one further contract for Vehicle Control Systems with this team and negotiated successfully frame contracts for spare parts and service.
- Achieved Cost reductions within Project office from 2007 to 2009 of 70 % (over €5 Mn. value).
- Handled planning, forecasting and reporting within 100 % deadline and with a high accuracy level.
- Assumed role of the compliance officer and ensured 0 compliances cases
- Achieved Siemens Project Manager Certification in July 2008.
- Volunteered for three month commercial support end 2007 in Guangzhou for a Metro Line Project, audited the processes, trained staff and initiated a long term missing invoicing €300K and a significantly delayed invoicing of €2.5 Mn.

- Volunteered for a team to work out a commercial qualification program for Junior Commercial Project Managers (2008) and in Project Managers Assessments (2008-2009).
- Actively supported Operational Process Reviews as a guest auditor in other business sectors for the topics of Product Registration, Logistics and Procurement Processes.
- Initiated the closing of the SMTP Permanent Establishment.

Gardner Denver Nash Machinery Ltd., Boshan/Zibo, Shandong Province, China

Gardner Denver, Inc. is a leading global manufacturer of highly engineered compressors, blowers, pumps which enlarged their product range through the acquisition of Nash_Elmo end 2004. The wholly owned foreign invested manufacturing company in Zibo was part of Nash Elmo since the merger in 2002 of the Siemens Vacuum Pump and Compressor Division and Nash Pumps. During changes of ownership the annual revenues tripled in excess of \$45 Mn.

Finance Director and Vice Managing Director

2001-2007

- Guided preparation for one merger (Nash-Elmo) and one acquisition (Gardner-Denver) & rapidly adapted & integrated US financial reporting structure and preparations for SEC filings.
- Managed the financial system and processes to support a 300% growth in business volume without a proportional increase in cost.
- Hands-on operating role in cash return to mother company via successfully negotiated license fee agreement with local government from 4% to 8% and ultimately 15% on own initiative.
- Established benefits of a local VAT tax return worth over \$0.6 Mn. from 2004-2006. Leading involvement in the Shuangmi Technical Advance company approval, which decreased income tax rate from 12% to 7,5%
- Actively supported company-wide initiatives on group financing within China .Improved cash management by implementing strong policies for AR and inventory control and effective reporting, that lead to a 20 % inventory reduction worth \$60 K, achieved AR decrease with an average of over 15 % less under growing revenue. Strongly supported material localization projects and supplier management to avoid significant price increases and margin losses during steel crisis. Reached 0 deficiencies for IT and Finance in reference to SOX 404.
- Developed capable accounting staff, team members, chaired meetings and achieved efficient internal communication, supervised 15 to 25 people.
- Utilized the TM1 Planning Tool and developed realistic expense budgets and provided vital data for strategic decisions.
- Information System Development: Implemented Forth Shift MRP system, City ray HR system, Work-Attendance control, TM1 Planning Tool Implementation, Customer Relationship Tool, Lotus Notes and Citrix System for Capital Expenditures.
- Shortened monthly closing days from 6 to 3 days.
- Supported successful ISO 9000 Certification with Processes and Role descriptions for HR, Logistics, Purchasing, Finance and Controlling.
- Achieved as a highly skilled professional embedded in the Chinese culture the honorable citizenship of Boshan and became honorable foreign delegate of the Peoples Congress in the Shandong province in 2005.

Harbin Dalian Railway Electrification (Siemens) Project, Shenyang, Liaoning Province, China
A \$175 Mn. project for a 1000 km railway electrification from Harbin to Dalian including 107 railway stations.

Logistic manager

1999-2001

Coordination of Material Flow, Cargo Receipts and OCI, responsible for adequate storage of the material and responsible for timely delivery to the customer.

- Coordinated and monitored the material flow from Germany to China.
- Arranged transportation of materials from airport/port to warehouse.
- Ensured timely cargo receipt and open case inspection with customer.
- Supervised incoming goods control and documentation, handled deliveries efficiently in conjunction with the transport insurance.
- Created an own efficient delivery control tool and documentation, that was requested by the customer for shared use and documentation.
- Supported the foreign team members with interpreting tasks for housing, transportation, health and safety, daily life and team activities within Shenyang and remote areas besides the track.

Manager Finance and Controlling, Bosch Siemens Yangze Cooling Appliances, Chuzhou, Anhui Province, China

German-Chinese JV, founded in 1996 for the production of refrigerators under the brand name SIEMENS. The company employed 1150 people at that time, became a WOFE in 1999 under today's name of Bosch Siemens Household Appliances.

Manager Controlling / Finance Manager

1998-1999

- Set up a Controlling Department and a controlling system according to Siemens international standards.
- Implemented reporting according to Siemens international standards.
- Analyzed internal costs, processes and worked out a concept for cost decrease.
- Leading Team member for successful SAP implementation FI/CO module.
- Managed government approval of SAP and previous to that the successful run of two parallel accounting systems.
- Motivated successfully and supervised 15 staff members, organized clear responsibilities, task and process descriptions in her departments.

Senior Accountant, CalComp GmbH, Neuss, Germany

1998

Subsidiary of the Lockheed Martin Group, to sell, lease and maintain systems for graphical processing (printers and plotters). CalComp Germany was the European Center.

- Responsible for accounting, controlling and reporting of the companies CalComp AB, Sweden, CalComp BV, Netherland and CalComp NV, Belgium.
- Processed timely Accounting, Account Analysis and Intercompany Reconciliations.
- Maintained tight deadlines for Monthly, Quarterly and Closing and Reporting as well as for Monthly Tax Reporting and Foreign Trade Statistics.
- Accomplished Company Closing tasks of AB, BV, NV and managed thoughtfully critical handovers.

Senior Accountant, QDI Computer GmbH

1991-1997

QDI stands for Quantum Design International, German Daughter Company of the Hong Kong Legend Group in the IT Hardware business.

- Responsible for accounting, controlling and reporting, salary calculation and HR responsibility
- Improved significantly banking and insurance conditions.
- Initiated Financial Planning Tool and Cost Saving Activities, Work Process Improvements.
- Reduced inventory losses due to tight regular warehouse control implementation.
- Coordinated external audits and internal audits.

- Initiated Credit Limit Control and strengthened AR collection.
- Passed 'Trainer on the Job Qualification' and trained Junior Commercials in a three years program according to German standards.

Tax Assistant, Tax Consulting Office "Iselt" , Bochum, Germany **1990-1991**

Professional Training on the Job and Practice as a Tax Assistant **1986-1990**

At the Tax Consulting Office Schlüter, Celle, Germany

EDUCATION & AFFILIATIONS

Certified Project Manager according to PM@Siemens

Certified Professional Accountant, Chamber of Commerce Germany

Certified Trainer on the Jobs, Chamber of Commerce Germany

Honorable Citizenship of Boshan, Shandong, China

FAMILY STATUS

Married since 1990 , two children